



**SCHOOL-BASED  
HEALTH ALLIANCE**  
Redefining Health for Kids and Teens

# Dental Referrals for At Risk School-Age Children Aren't Working: Alternative Strategies

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Redefining Health for Kids and Teens



**What is a  
school-based  
health center?**



# Provider Types in SBHCs

**Primary  
Care**

**100%**  
(n=1381)

**Mental  
Health**

**70.8%**  
(n=978)

**Oral  
Health**

**15.9%**  
(n=219)

**Nursing or  
Clinical  
Support**

**85.8%**  
(n=1185)

**Health  
Educator**

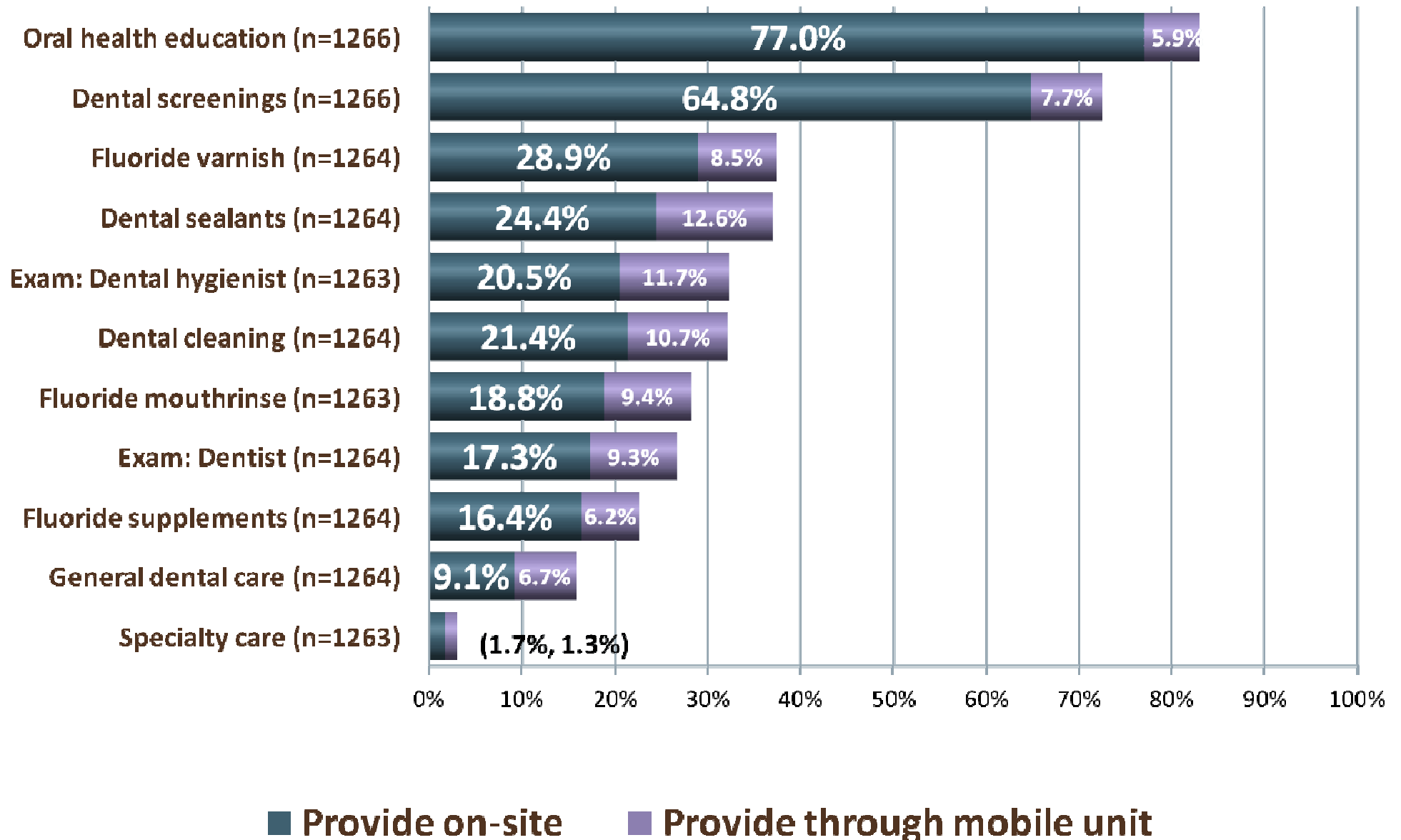
**16.0%**  
(n=221)

**Dietician**

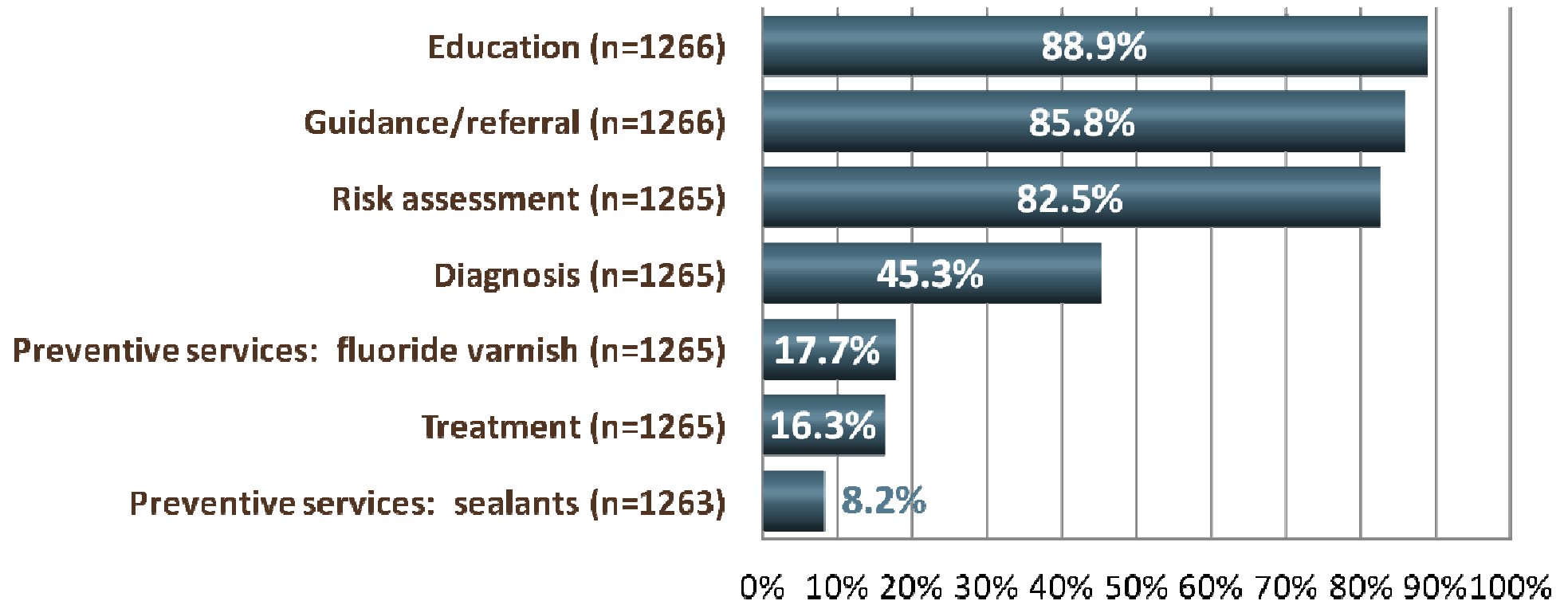
**10.7%**  
(n=148)

**85** more SBHCs  
with an oral health  
provider since the  
2007-2008 Census

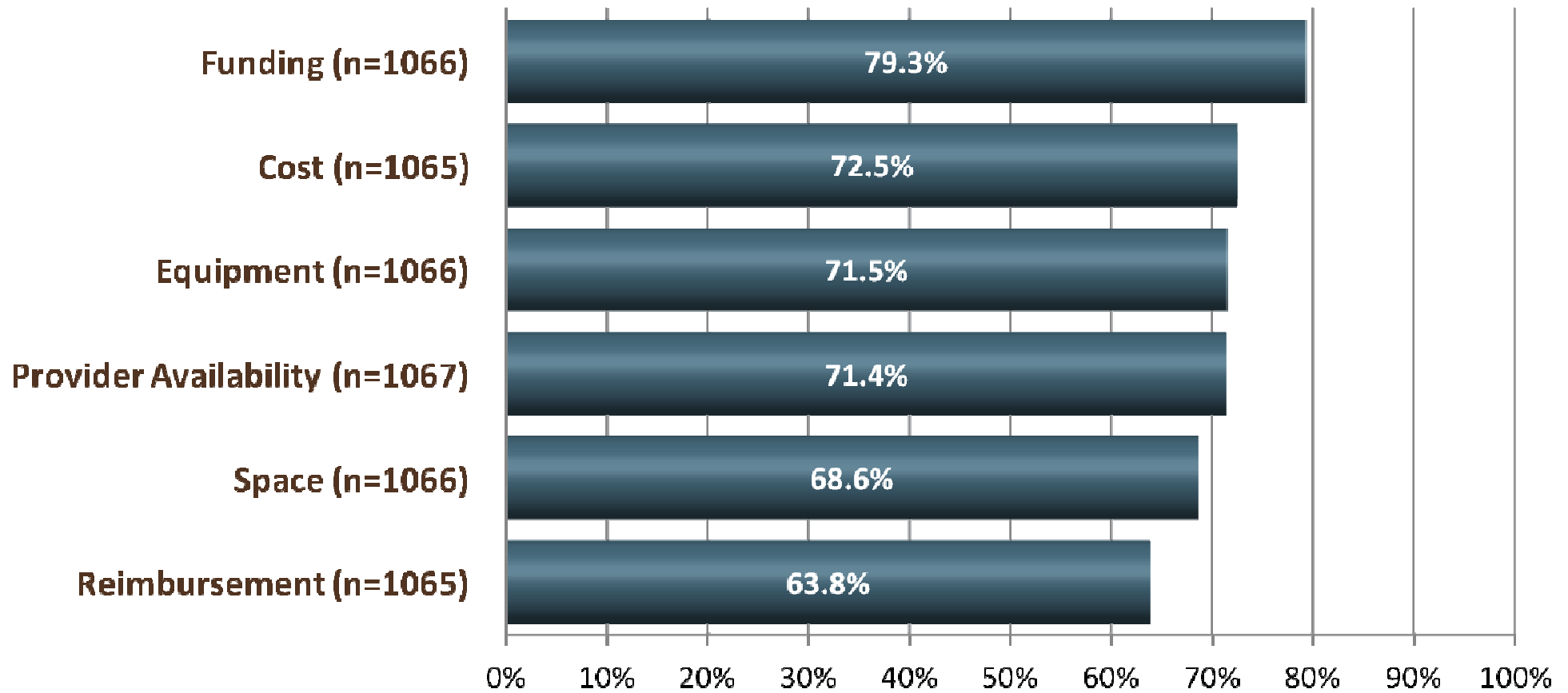
# Oral Health Services in SBHCs



# Primary Care Provider Involvement in Oral Health Services



# Barriers to Providing Oral Health Services in SBHCs





# Status of oral health in children and adolescents

## Children ages 2-11

42% → dental caries in their primary teeth

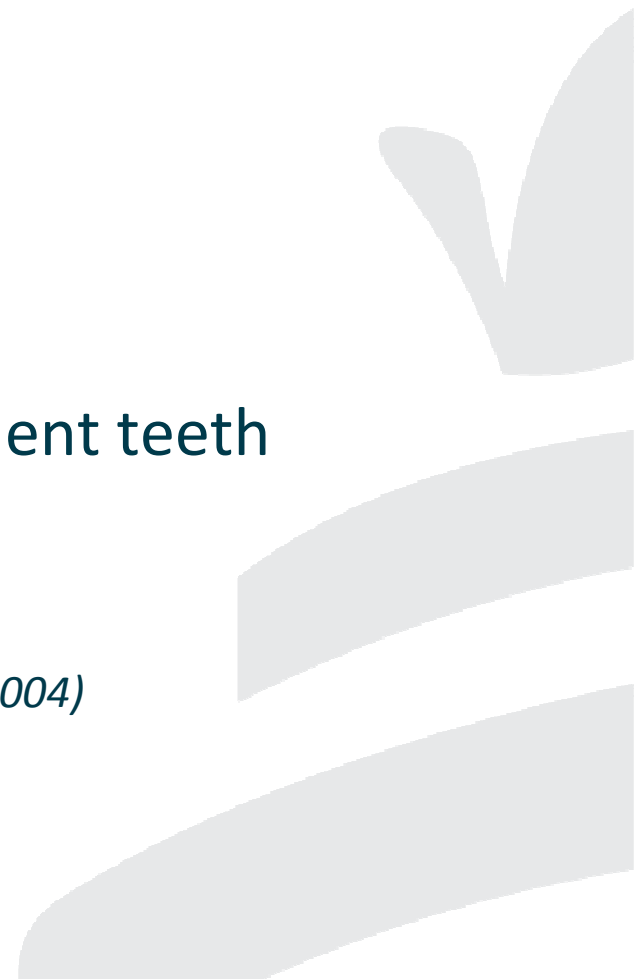
23% → untreated dental caries

## Adolescents ages 12-19

59% → dental caries present in their permanent teeth

23% → untreated dental caries

*Source: National Health and Nutrition Examination Survey (1999-2004)*



# Disparities and lack of access

Disparities in oral health disease and access to care more visible among minority and low-income populations

- More than 60% of low-income children had no dental visit in prior year
- 4.6 million children did not obtain needed dental care in 2008, due to families not able to afford those services
- Higher prevalence of dental caries and untreated tooth decay among Black and Hispanic children and low-income families
- Lack of insurance contributes to unmet dental needs
- Only 38% of Medicaid-eligible children received a dental service in 2008

# Impact of oral health on school performance

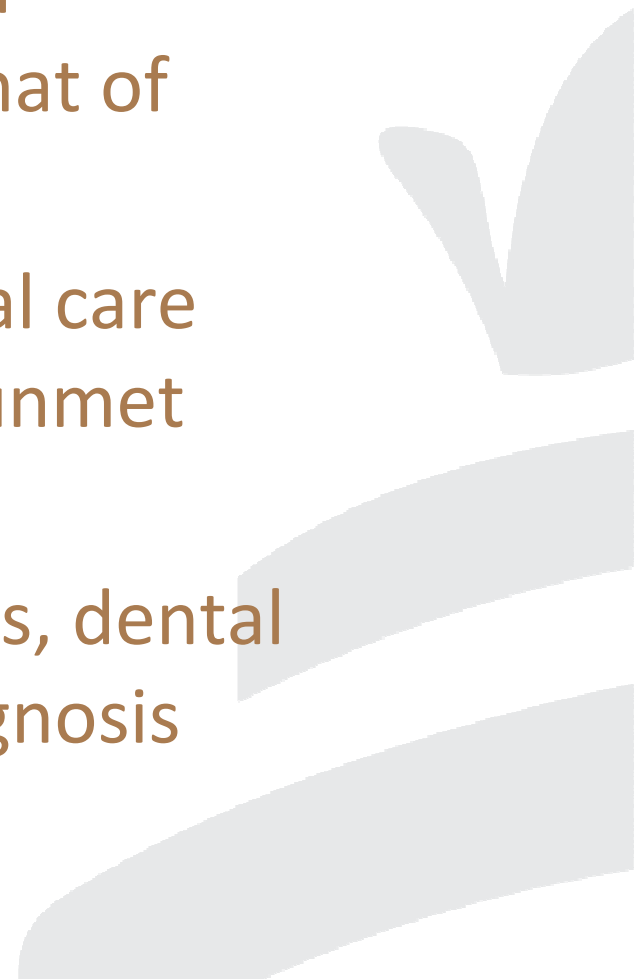
Dental caries can progress and lead to more substantial issues for a child

- Severe tooth pain
- Difficulty chewing
- Spread of infection

More than 51 million school hours are lost each year due to dental-related illnesses

Dental diseases and tooth loss can escalate to inability to concentrate in class, impaired speech development, and low self-esteem

## Why is this important?

- Dental caries remains the most common chronic childhood disease, with an estimated prevalence five times that of asthma
  - Studies have reinforced that dental care has remained the most common unmet health care need in children
  - In many U.S. large-city hospital EDs, dental abscess is a top-ten admitting diagnosis
- 

# SBHC Oral Health Project

**Funder:** Kaiser Permanente Community Benefit

**Goal:** Primary care providers from 40 SBHCs will provide preventive oral health services to a minimum of 3,000 children and adolescents over a two year period 2011-2013

**Aim:** Increase capacity of primary care clinicians in SBHCs to deliver preventive oral health services

- oral health risk assessments
- visual exam
- anticipatory nutrition guidance
- fluoride varnish application
  - referral to local dentists for treatment



## Two Year Results – 2 Cohorts of 20 SBHCs per Year

- **24,232** Visits which included some oral health component
- **14,626** Oral health assessments administered
- **20,198** Oral health visual exams completed
- **11,304** Patients identified as at-risk for dental disease
- **12,569** Patients received anticipatory guidance on nutrition, especially sugar/soda frequency
- **12,233** Fluoride varnishes applied
- **4,971** Referrals made for dental home
- **1,415** Referrals made for identified emergency/ urgent dental problem
- **1693** Referrals made for nutritional counseling

# Summary of Lessons Learned

## Successes


- More students and family members with urgent dental needs now being identified
- Increased self-efficacy of PCPs to screen for potential risk of dental disease
- Integration of OH preventive services in primary care practice
- Linking those with emergency and urgent dental needs to dental providers for treatment

## Challenges

- Consent to apply varnish
- Follow-up and tracking of referrals

# Creating Linkage Agreements – Partnerships

*All children have a functional dental home*

- **Emergency referrals and follow-up**
    - care within 24-48 hours
    - immediate referral
    - follow-up verification treatment completed and documentation obtained
    - establish dental home
  - **Urgent referrals**
    - care within 2 weeks
    - ASAP referral
    - follow-up verification treatment completed
    - establish dental home
- 



# Creating Linkage Agreements – Partnerships

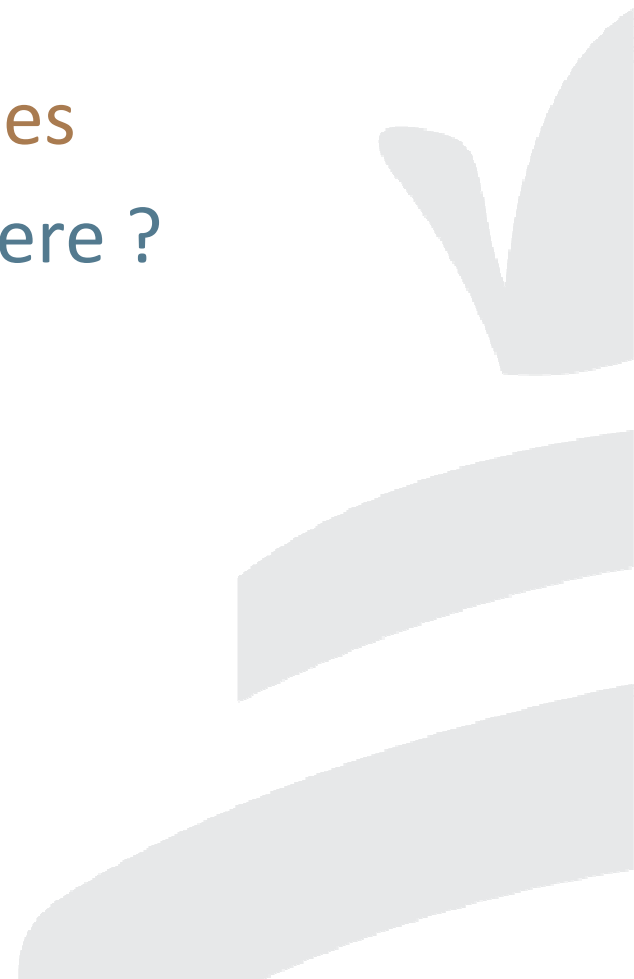
*All children have a functional dental home*

- **Non-urgent treatment and**
  - establish dental home if needed
  - routine referral
- **Routine prevention visit needed**
  - establish dental home if needed
  - routine referral
- **Routine prevention services established**
  - supportive counsel for next recall visit




# Dental Community Makeup Considerations


- Local Dental Societies, AAPD, ADA
  - resources for what is available in community
  - State/ City/ Local dental societies
    - What practice venues are there ?
- Population composition
  - Public Assistance/Medicaid
  - Private Insurance
  - Immigrant/Ethnicity



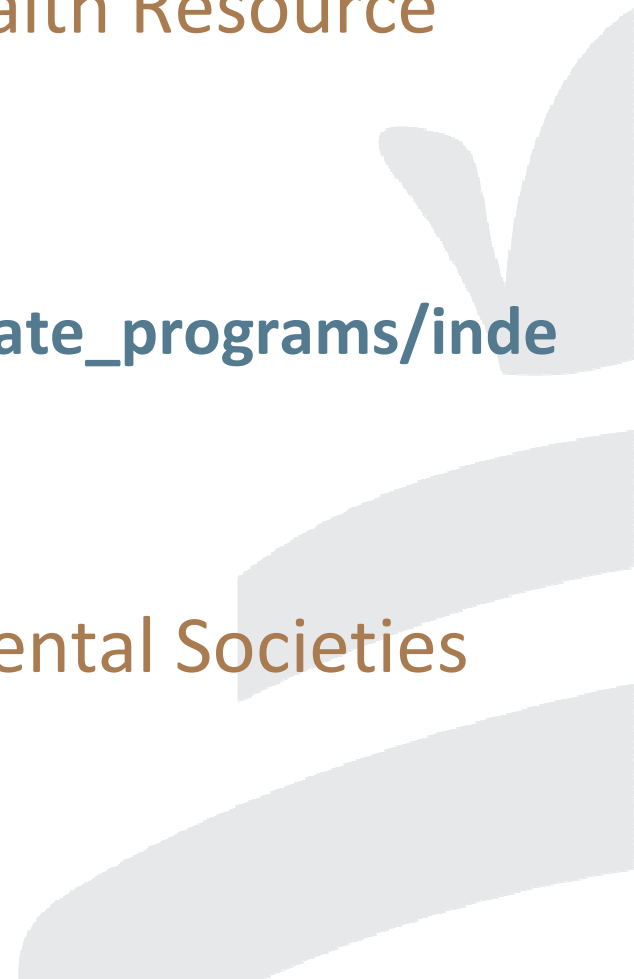
# Linkage Agreement Considerations

- **Negotiate, outline, and communicate expectations in writing**
    - timeline for referral completion
    - notification of completion
    - documentation received
    - dental home
  - **Monitor collaboration**
    - meeting mutual expectations
    - referrals completed
    - documentation received
  - **Get feedback from patients and families**
- 

# Community Dental Referrals Needed: Consider the Numbers

- 42% of children 2 to 11 have had dental caries in their primary teeth
  - 50 million children (0-11y) in US with dental caries
  - 186,084 Dentists in US
  - 5,407 Pediatric Dentists in US
  
  - Reality – These numbers don't add up
  - General Dentists and Public Health Clinics need to be engaged....
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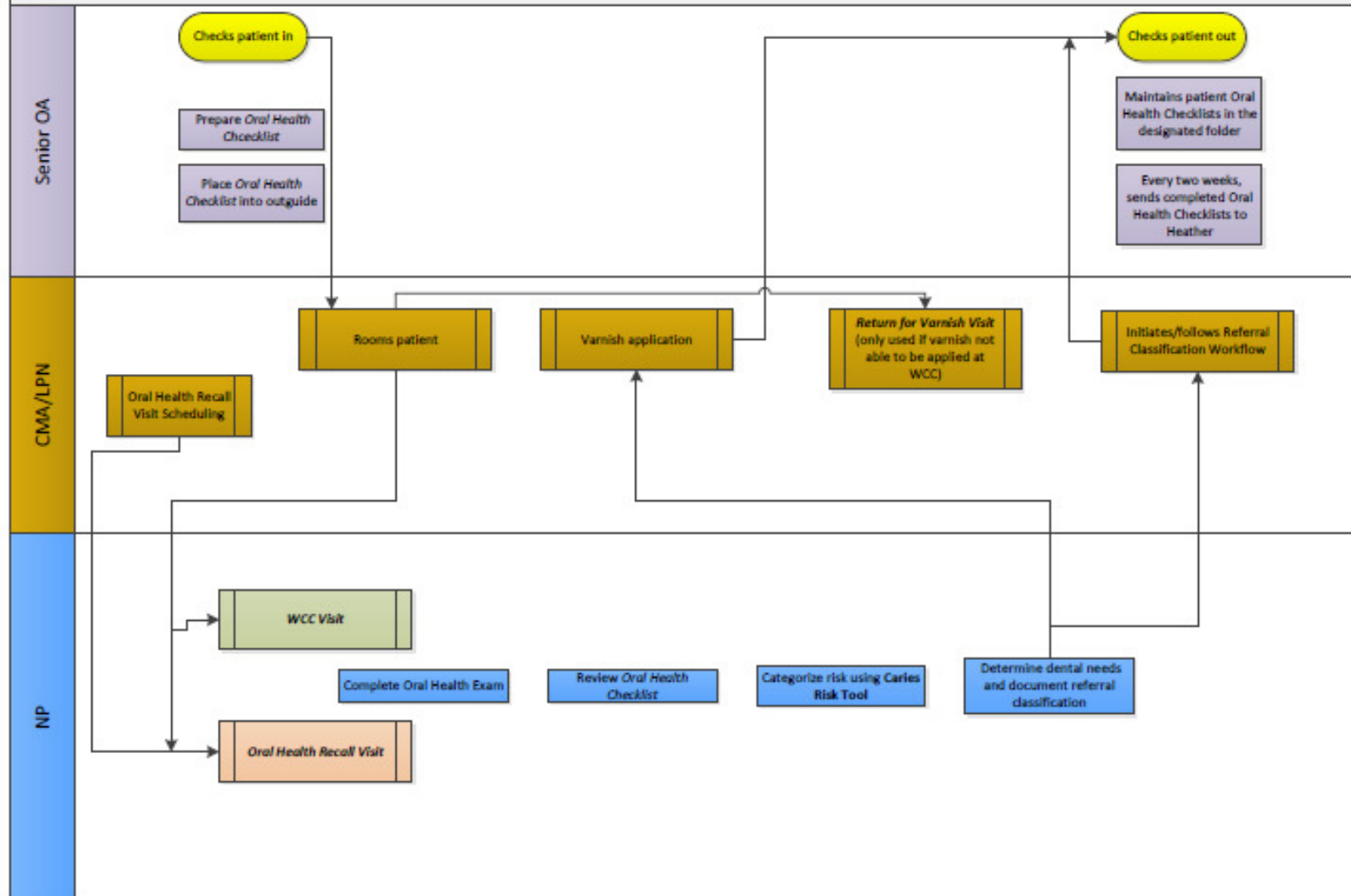
## Resources

- Association of State and Territorial Dental Directors
  - National Maternal and Child Oral Health Resource Center
  - CDC: Oral Health Coalitions
    - [http://www.cdc.gov/OralHealth/state\\_programs/index.htm](http://www.cdc.gov/OralHealth/state_programs/index.htm)
  - NIDCR
  - Sealant programs in schools: State Dental Societies
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# Oral Health Classification Guide

| <i>Classification</i>                  | <b><u>Class 4</u><br/>Emergency</b>  | <b><u>Class 3</u><br/>Urgent</b>  | <b><u>Class 2</u><br/>Non-Urgent<br/>Treatment</b>  | <b><u>Class 1</u><br/>Routine<br/>Prevention Visit<br/>Needed</b>   | <b><u>Class 0</u><br/>Routine Prevention<br/>Services<br/>Established</b>   |
|--|--|---|---|---|---|
| <b><i>Clinical<br/>Description</i></b> | <ul style="list-style-type: none"> <li>• Pain that disrupts sleep</li> <li>• Severe pain to hot and cold that lingers more than 5 minutes; needs OTC pain relief medication</li> <li>• Facial swelling</li> <li>• Acute injury</li> <li>• Broken dental appliances with sharp wires</li> </ul> | <ul style="list-style-type: none"> <li>• Chronic abscess or fistula</li> <li>• Facial swelling – on antibiotics pain</li> <li>• Dental appliance that have fallen off</li> <li>• Recurring or ongoing pain</li> </ul> | <ul style="list-style-type: none"> <li>• Mild dental issues</li> <li>• Small carious lesions</li> <li>• Gingivitis</li> <li>• Asymptomatic</li> </ul> | <ul style="list-style-type: none"> <li>• No visible dental issues</li> <li>• No dental visit prior 12 mos</li> <li>• Needs a dental home</li> </ul> | <ul style="list-style-type: none"> <li>• No visible dental issues</li> <li>• Established dental home</li> <li>• Completed dental visit in prior 12 mos</li> </ul> |
| <b><i>Referral</i></b>                 | <ul style="list-style-type: none"> <li>• Care within 24-48 hours</li> <li>• Immediate referral</li> </ul>  | <ul style="list-style-type: none"> <li>• Care within approx 2 weeks</li> <li>• As soon as possible referral</li> </ul>  | <ul style="list-style-type: none"> <li>• Establish dental home, if needed</li> <li>• Routine referral</li> </ul>                                      | <ul style="list-style-type: none"> <li>• Establish dental home, if needed</li> <li>• Routine referral</li> </ul>                                    | <ul style="list-style-type: none"> <li>• Supportive counsel for next recall visit</li> </ul>  |

SBHC Primary Care/Oral Health Integrated Visits for K-8 Well Child Exams and 3-Month Oral Health Recall Visits  
Process Flow Map



**Referral Follow-up and Verification Expectations  
Class 3 or Class 4 Referrals**

Follow-up/treatment verification can be completed in the following ways:

Option 1:

Patient's oral cavity can be visually inspected, by the Nurse Practitioner, and the area of concern shows obvious restorative treatment. Treatment records may be requested from dentist.

Option 2:

Dentist (where patient was referred) is contacted and confirms patient received care. Treatment records may be requested from dental care organization/dentist.

Option 3:

Patient's parent/guardian is contacted. The parent/guardian confirms care was received. **Note: If this option is used, either Option 1 or Option 2 must also be used.**

**\*\*Once follow-up/treatment verification has been completed, LPN/CMA/CHN "closes" referral in EPIC**

**Referral Follow-up  
and Verification Expectations  
Class 2 Referrals**

Follow-up/treatment verification can be completed in the following ways:

Option 1:

Patient's parent/guardian is contacted. The parent/guardian confirms care was received.

Option 2:

Patient's oral cavity can be visually inspected, by the Nurse Practitioner, and the area of concern shows obvious restorative treatment. Treatment records may be requested from dental care organization/dentist.

**\*\*Once follow-up/treatment verification has been completed, LPN/CMA/CHN "closes" referral in EPIC**



## Oral Health Referral Workflow for Insured SBHC Patients

**\*\*Referral category is assigned by the Nurse Practitioner according to the oral cavity screening findings and the Referral Category Guide\*\***

| Class 4—Emergency  | Class 3—Urgent   | Class 2—Non-Urgent Treatment   | Class 1—Routine Care Prevention Needed  |
|--|--|--|---|
| <p><b>Goal: Dental care within 24-48 hours</b></p> <p><b>Process</b></p> <ol style="list-style-type: none"> <li>1. NP orders referral (classification indicated) –enters Dental Referral #9105 with a “High Risk” priority-- and “CCs” chart to LPN/CMA/CHN (also gives verbal prompt)</li> <li>2. LPN/CMA/CHN discusses emergency referral need with parent/guardian<br/> <b>**Explain dental emergency</b><br/> <b>**Explains need for an appointment within 24-48 hours</b><br/> <b>**Explains dental appointment will be made on their behalf, now/during today’s visit</b><br/> <b>**Verifies dental insurance and assigned dental plan</b><br/> <b>**Inquires about best days/times for appointment</b></li> <li>3. Calls dental care organization/dentist for scheduling—refer to <i>Referral Locations and Information Tool and Dental Appointment Scheduling Script</i></li> <li>4. Confirms appointment with parent/guardian and obtain ROI to request dental appointment records</li> <li>5. Provides parent/guardian with location, contact information, and time/day of dental appointment—use <i>Dental Referral Locations and Information Tool</i></li> <li>6. Refers to <i>Referral Report</i> and completes follow-up/dental care verification</li> </ol> | <p><b>Goal: Dental care within 2-3 weeks</b></p> <p><b>Process</b></p> <ol style="list-style-type: none"> <li>1. NP orders referral (classification indicated) –enters Dental Referral #9105 with a “High Risk” priority-- and “CCs” chart to LPN/CMA/CHN (also gives verbal prompt)</li> <li>2. LPN/CMA/CHN discusses urgent referral need with parent/guardian<br/> <b>**Explain urgent dental condition</b><br/> <b>**Explains need for an appointment within 2-3 weeks</b><br/> <b>**Explains dental appointment will be made on their behalf, now/during today’s visit</b><br/> <b>**Verifies dental insurance and assigned dental plan</b><br/> <b>**Inquires about best days/times for appointment</b></li> <li>3. Calls dental care organization/dentist for scheduling—refer to <i>Referral Locations and Information Tool and Dental Appointment Scheduling Script</i></li> <li>4. Confirms appointment with parent/guardian and obtain ROI to request dental appointment records</li> <li>5. Provides parent/guardian with location, contact information, and time/day of dental appointment—use <i>Dental Referral Locations and Information Tool</i></li> <li>6. Refers to <i>Referral Report</i> and completes follow-up/dental care verification</li> </ol> | <p><b>Goal: Dental care within 2 months</b></p> <p><b>Process</b></p> <ol style="list-style-type: none"> <li>1. NP indicates referral classification and “CCs” chart to LPN/CMA/CHN (also gives verbal prompt)</li> <li>2. LPN/CMA/CHN discusses non-urgent referral need with parent/guardian<br/> <b>**Explain non-urgent dental condition</b><br/> <b>**Explains need for an appointment within 2 months</b><br/> <b>**Verifies dental insurance and assigned dental plan</b><br/> <b>**Verifies parent/guardian has necessary information for scheduling--use <i>Dental Referral Locations and Information Tool</i></b></li> <li>3. Refers to <i>Referral Report</i> and completes follow-up/dental care verification</li> </ol> | <p><b>Goal: Routine dental care within 3 months</b></p> <p><b>Process</b></p> <ol style="list-style-type: none"> <li>1. NP indicates referral classification and “CCs” chart to LPN/CMA/CHN (also gives verbal prompt)</li> <li>2. LPN/CMA/CHN discusses routine care referral need with parent/guardian<br/> <b>**Explain routine care dental condition</b><br/> <b>**Explains need for an appointment within 3 months</b><br/> <b>**Verifies dental insurance and assigned dental plan</b><br/> <b>**Verifies parent/guardian has necessary information for scheduling-- use <i>Dental Referral Locations and Information Tool</i></b></li> <li>3. Refers to <i>Referral Report</i> and completes follow-up/dental care verification</li> </ol> |

